

## KEY BENEFITS

### ACCESSIBLE FROM ANYWHERE

Access 100% of the distribution features from anywhere using any popular web-browser.

### IMPROVE INVENTORY MANAGEMENT

Gain real-time visibility into inventory costs and locations across multiple warehouses.

### FASTER ORDER FULFILLMENT – MORE SATISFIED CUSTOMERS

Automated sales order processing and shipping order generation ensures rapid delivery. Security controls allow up-to-date status information for all employees and partners.

### FASTER DATA ENTRY, FEWER ERRORS

Predictive entry and flexible screen layouts reduce time spent entering data. Set default accounts, subaccounts, payment terms, and discounts by vendor to reduce errors.

### ACCELERATE DECISION-MAKING

Access past information and receive insights into future needs with drill down reports and dashboards. Optimize purchasing by maintaining a vendor supply list.

### ORDER AND SELL LOCALLY AND INTERNATIONALLY

Maintain supplier and customer balances in two currencies. Currency translations are performed automatically.

# DISTRIBUTION MANAGEMENT

*Determine real-time profitability by warehouse, product line, location, or business unit, while reducing costs across your entire supply and distribution chain.*

Acumatica's Distribution Management Suite allows you to manage sales orders, track inventory, fill orders, improve purchasing, and provide customer support from anywhere. The Distribution Management Suite is integrated with all other Acumatica suites and can be deployed on-premises or hosted at a datacenter so you can control where sensitive data is stored.

## KEY FEATURES

<b>Inventory management</b>	Improve customer satisfaction and maximize profits with real-time access to available inventory, inventory in transit, reorder quantities, and inventory costs so you can efficiently manage your distribution process.
<b>Sales order management</b>	Reduce order times and minimize costs by optimizing the way you quote, accept, enter, and fill orders. Set rules to manage complexities such as multiple warehouses, returns, credit limits, drop shipments, and more.
<b>Purchase order management</b>	Minimize purchasing costs and ensure a steady supply of materials by optimizing and automating your purchasing process.

The screenshot displays the Acumatica Distribution Management Suite interface. It features three overlapping windows:

- MAIN - Sales Orders:** Shows order details for Order Nbr. 1000000402, including Customer, Ordered Qty (39.25), and various status fields.
- MAIN - Inventory Allocation Details:** Displays a table of inventory allocation with columns for Inventory ID, Warehouse, Location, Subitem, and various status/quantity fields.
- MAIN - Purchase Orders:** Shows purchase order details for Order Nbr. 1000000403, including Vendor (ATDSECUR - ATD Security Services), Location (MAIN - Main Location), and a table of line items with columns for Line Type, Warehouse, UOM, Order Qty, Received Qty, Unit Cost, Extended, Received A..., Alternate ID, and Line Desc.

Distribution includes sales orders, purchase orders, inventory, and requisitions.

## ADDITIONAL FEATURES AND BENEFITS OF ACUMATICA DISTRIBUTION MANAGEMENT

FEATURE	DESCRIPTION
<b>Inventory replenishment suggestions</b>	Improve your cash flow and avoid over-/under-stocking with recommendations based on historical sales data analysis.
<b>Carrier integration</b>	Get up-to-date freight costs for each USPS, FedEx, or UPS shipment your company handles, print the actual carrier labels, and track shipments using actual tracking numbers provided by the carrier.
<b>Carrier return label support</b>	Print carrier return labels to include in order shipments for easy customer returns.
<b>Automated shipments</b>	Fulfill large shipment volumes using pre-defined packing rules for specific products. Acumatica automatically determines packaging, generates labels, and confirms shipments for multiple orders with just a few clicks.
<b>Multiple valuation methods</b>	Value your inventory using standard cost, moving average, FIFO, and item specific methods. Select a different valuation method for each inventory item. Make direct adjustments to cost and physical inventory count using report and inquiry screens.
<b>Inventory bin/location control</b>	Create a physical and logical warehouse structure using inventory bins and location controls. For each warehouse location specify the types of items and transactions that are allowed, the picking priority, and the cost of the items.
<b>Inventory lot and serial numbering</b>	Track inventory by lot or serial number. Lot and serial numbers can be assigned or entered manually when you receive, issue, or assemble inventory items. Serial numbers can be linked with item specific valuation methods.
<b>Inventory transfers</b>	Track goods in transit while transferring inventory between locations. Information is kept in a Goods in Transit GL account.
<b>Purchase order automation</b>	Acumatica generates purchase orders based on inventory stock level and inventory replenishment algorithms. Orders are placed with the vendor that best meets price and delivery time requirements.
<b>Partial and consolidated receipts and vouchers</b>	Track when purchase orders are fully or partially received. Consolidate orders from multiple purchase orders into a single receipt. Enter multiple bills for a single receipt.
<b>Sales order discounts and promotions</b>	Manage complex pricing and discount policies including volume discounts and multiple discounts per item. Maintain policies for price overrides and create product or service bundles.
<b>Workflow and approvals</b>	Create workflow rules for sales orders and purchase orders. Base rules on the type of order, vendor information, discount amount, order amount, or transaction specific information.
<b>CRM integration</b>	Convert CRM opportunities to sales orders without re-entering pricing and discount information. Customer service can locate orders to verify shipping and delivery status.
<b>Customer notification</b>	Email customers when sales orders change status. Example: Provide tracking numbers when a sales order goes from open to shipped.

## IMPLEMENT YOUR FINANCIALS ON CLOUD TECHNOLOGY TO ACHIEVE COST SAVINGS AND FUTURE FLEXIBILITY

### Adaptable ERP Software

#### BRING YOUR OWN DEVICE

Acumatica allows you to work from anywhere using your choice of device. Now with an interface that is tablet-friendly and optimized for mobile devices, you can work on a PC, Mac, iPad, or any other device with a browser.

#### SCALE AND GROW

Acumatica is Cloud-based so you can add capacity quickly. Since there are no user-based fees, you can add users in seconds.

#### DEPLOY ACCORDING TO YOUR NEEDS

Get Acumatica as a subscription (SaaS) or purchase the license. Deploy on-premises, on a hosted server, or on a Cloud platform.

#### YOU OWN YOUR DATA

So you can access it any time.

#### ADAPT AND INNOVATE

You get access to code and web development tools so you can adapt Acumatica to your existing processes.

### On-the-Ground Support

Acumatica is sold through a global network of value added resellers (VARs) who provide business planning, implementation, customization, local support, and other services.